

Pioneer Youth Baseball Softball Association 2023 Operating Budget (By Season)

	Spring 2023	Summer 2023	Fall 2023 (Current)	Fall 2023 (Predicted)	Annual Budget
Revenues					
Registration - Rec.	132,000	0	105,600	112,250	237,600
Concession	33,311	13,000	0	20,000	46,311
Fundraiser	43,500	0	0	30,000	43,500
Sponsorship/Donation	3,000	0	0	0	3,000
Hosted Tournaments	6,000	9,000	0	0	15,000
Uniform Extras	0	0	0	0	0
All-Star Retainers	0	13,900	0	0	13,900
Total Revenues	217,811	35,900	105,600	162,250	345,411
Cost of Sales					
Baseballs & Softballs	2,500	0	3,523	2,000	6,023
Concession Labor	0	0	0	0	0
Concessions Supplies	28,907	6,073	0	8,000	34,980
Credit Card Service Fees	2,018	788	424	928	3,229
Equipment - Team	3,500	0	0	2,500	3,500
Insurance -General Liability	4,500	0	0	0	4,500
Insurance-Accident	2,300	0	0	0	2,300
PONY Affiliation Dues-Rec	2,400	0	0	0	2,400
PONY All-Star Entry/Registration	0	18,817	0	0	18,817
Fundraiser - Prizes	5,000	0	0	0	5,000
Security Services	3,400	0	0	0	3,400
Scholarships	1,000	0	330	1,000	1,330
Trophies & Awards - Rec.	3,000	0	0	2,000	3,000
Umpire Fees - Rec.	35,932	0	5,000	25,000	40,932
Umpire Fees - Tournaments	910	1,580	0	0	2,490
Uniforms - Rec. Teams	34,926	0	31,484	30,000	66,410
Online Registration Fees	3,825	0	2,401	0	6,226
Total Cost of Sales	134,118	27,258	43,161	71,428	204,536
Gross Profit	83,693	8,643	62,439	90,822	140,875
Expenses					
Electricity	16,972	9,615	5,000	12,000	31,587
Field Equip Repairs & Maint	2,500	0	0	2,000	2,500
Field Equipment - Fuel	1,100	200	80	700	1,380
Equipment - Rental	4,000	0	369	3,500	4,369
Field Repairs & Maintenance	5,750	1,000	2,191	1,000	8,941
Field Supplies	2,000	500	423	2,000	2,923
Garbage & Recycling	7,573	2,688	2,063	4,997	12,324
Lease Expense	0	500	0	0	500
Office Supplies - Admin	2,000	100	830	2,000	2,930
Pest Control	0	0	0	0	0
Phone/Internet - At&t	1,900	1,440	670	1,520	4,010
Postage & Shipping	300	100	9	200	409
Printing Expenses	1,100	0	569	650	1,669
Repairs & Maint - Common Areas	2,000	500	0	1,000	2,500
Signs - Registration	1,045	1,254	418	836	2,717
Signs -Sponsorship	0	0	0	0	0
Tax Preparation	0	0	0	1,500	0
Water & Sewer	6,000	3,000	1,000	5,000	10,000
Total Expenses	54,240	20,897	13,622	38,903	88,759
Park Approved Projects					
Sewer	5,000	0	0	0	5,000
Unidentified	0	0	0	0	0
Total Approved Projects	5,000	0	0	0	5,000
Net Income	24,453	(12,255)	48,817	51,919	47,116