

Mukilteo Little League Profit & Loss Budget vs. Actual - FY20

October 2019 through September 2020

	Oct '19 - Sep 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Program Registrations				
All-Stars Revenue	0.00	5,000.00	-5,000.00	0.0%
Clinic Revenue	9,800.57	22,000.00	-12,199.43	44.5%
Regular Season Registrations	0.00	110,000.00	-110,000.00	0.0%
Summer Ball Registrations	0.00	9,000.00	-9,000.00	0.0%
Fall Ball Registrations	0.00	400.00	-400.00	0.0%
Early Bird Discounts	0.00	-8,000.00	8,000.00	0.0%
Family Discounts	0.00	-4,000.00	4,000.00	0.0%
Scholarships Awarded	0.00	-12,000.00	12,000.00	0.0%
Total Program Registrations	9,800.57	122,400.00	-112,599.43	8.0%
Direct Public Support				
AmazonSmile	67.21	50.00	17.21	134.4%
Business & Corporate	17,310.00	20,000.00	-2,690.00	86.6%
Individual Contributions	22,999.09	2,000.00	20,999.09	1,150.0%
Sponsorships	18,000.00	20,000.00	-2,000.00	90.0%
Total Direct Public Support	58,376.30	42,050.00	16,326.30	138.8%
Miscellaneous Revenue				
Photo Rebate	0.00	1,500.00	-1,500.00	0.0%
Snack Shack Revenue	0.00	800.00	-800.00	0.0%
	0.00	15,000.00	-15,000.00	0.0%
Total Income	68,176.87	181,750.00	-113,573.13	37.5%
Expense				
Administrative Expenses				
Bank Fees	102.88	400.00	-297.12	25.7%
Board Expense	0.00	50.00	-50.00	0.0%
Conference, Convention, Meeting	0.00	50.00	-50.00	0.0%
Miscellaneous	75.00	250.00	-175.00	30.0%
Office Supplies	1.66	100.00	-98.34	1.7%
Postage, Mailing Service	223.89	50.00	173.89	447.8%
Printing and Copying	0.00	50.00	-50.00	0.0%
Internet & Website Expense	378.00	500.00	-122.00	75.6%
Total Administrative Expenses	781.43	1,450.00	-668.57	53.9%
Business Expenses				
Property Insurance	915.00	1,000.00	-85.00	91.5%
Charter Fees & Insurance	4,589.00	6,500.00	-1,911.00	70.6%
Licenses & Permits	66.95	310.00	-243.05	21.6%
District Fees Little League	0.00	2,600.00	-2,600.00	0.0%
Total Business Expenses	5,570.95	10,410.00	-4,839.05	53.5%
Clubhouse				
Depreciation Expense	1,064.64	5,000.00	-3,935.36	21.3%
Equipment				
Equipment Purchases	19,565.25	14,000.00	5,565.25	139.8%
	7,493.58	14,000.00	-6,506.42	53.5%
Total Equipment	7,493.58	14,000.00	-6,506.42	53.5%
Facilities				
Facilities Rental	0.00	250.00	-250.00	0.0%
Field Improvements	11,789.31	13,000.00	-1,210.69	90.7%
Field Maintenance - Contract	26,076.15	26,000.00	76.15	100.3%
Field Maintenance - Supplies	1,099.42	5,000.00	-3,900.58	22.0%
Field Rental	1,845.75	7,000.00	-5,154.25	26.4%
Utilities				
Garbage	1,620.49	2,000.00	-379.51	81.0%
Lights	0.00	1,500.00	-1,500.00	0.0%
Restrooms	1,624.45	4,000.00	-2,375.55	40.6%
Water	1,326.97	1,500.00	-173.03	88.5%
Total Utilities	4,571.91	9,000.00	-4,428.09	50.8%
Total Facilities	45,382.54	60,250.00	-14,867.46	75.3%
Marketing & Fundraising				
Advertising Expenses	2,029.68	1,500.00	529.68	135.3%
Sponsorship Expenses	250.28	2,500.00	-2,249.72	10.0%
Total Marketing & Fundraising	2,279.96	4,000.00	-1,720.04	57.0%
Program Expenses				
All-Stars Expense	0.00	650.00	-650.00	0.0%
Clinic Expense	7,492.62	21,000.00	-13,507.38	35.7%
Coaching Aids & Training	0.00	3,000.00	-3,000.00	0.0%
Misc. Program Expenses	0.00	300.00	-300.00	0.0%
Opening Day	0.00	200.00	-200.00	0.0%
Registration & Tryouts Expenses				
Credit Card Processing Fees	3,932.83	5,000.00	-1,067.17	78.7%
Player Regist. Fees Bonzi	2,428.90	2,000.00	428.90	121.4%
Total Registration & Tryouts Expenses	6,361.73	7,000.00	-638.27	90.9%

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Accrual Basis

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	Oct '19 - Sep 20	Budget	\$ Over Budget	% of Budget
Safety Expenses	720.95	500.00	220.95	144.2%
Tournament Expenses	0.00	2,000.00	-2,000.00	0.0%
Umpires	0.00	5,000.00	-5,000.00	0.0%
Uniforms	12,358.12	30,000.00	-17,641.88	41.2%
Volunteer Expenses				
Volunteer Background Checks	892.00	1,500.00	-608.00	59.5%
Volunteer Credentials	0.00	50.00	-50.00	0.0%
Total Volunteer Expenses	892.00	1,550.00	-658.00	57.5%
Total Program Expenses	27,825.42	71,200.00	-43,374.58	39.1%
Snack Shack				
Snack Shack Supplies	0.00	7,000.00	-7,000.00	0.0%
Total Snack Shack	0.00	7,000.00	-7,000.00	0.0%
Total Expense	109,963.77	187,310.00	-77,346.23	58.7%
Net Ordinary Income	-41,786.90	-5,560.00	-36,226.90	751.6%
Net Income	-41,786.90	-5,560.00	-36,226.90	751.6%