

FMSC 2018 Annual Board Meeting

Attendees: Peter Cappers, Russell Green, Lindsey Stoppacher, Mary Kay Iannicello, Cort Ruddy, Ron Fesko, Carol Galway, Mark Teaken, Rachel Costanza

Guests: Meghan Florkowski, Tara Blum, Jon Beecher, Rob Becker

- Pete called to order, introductions of board members and guests.
- Lindsey motioned to approve 2017 notice of filing, Mary Kay seconded, all approved.
- Pete thanked all for attending. Highlighted relative inexperience of board and consensus mindset to improve club. Always looking for suggestions and feedback.
- Recognition of board members at end of term.
 - Jon Bang for his many years of service in purchasing, staying around past his kids' involvement.
 - Tom Grady for managing equipment and his many years of dedication.
 - Seth Jolly for his first term, and work as an outreach coordinator.
- Pete presented 2017 minutes, Ron motioned to accept, Mark seconded, all approved.
- Treasurer Update: Update on delinquent filing status
 - a. NYS settled at the time of last meeting – taxes of \$2700 paid in 2017 via the Voluntary Disclosure Program
 - b. This year, we have settled filing status with IRS, granted 501©3 status.
 - c. Have commenced filing as a tax-exempt entity with IRS and NYS
 - d. No further action expected anticipated on this matter
- Financial highlights
 - a. Total revenue 98k v 85k in 2016
 - b. Revenue from rec 56 k v 64k in 2016
 - c. Implemented process to bring travel team expenses under the umbrella of FMSC treasury. Decided to operate partial implementation in 2017. Revenue from Travel 42k v 22k in 2016 – includes reimbursement of the expenses collected from the teams.
 - d. Expenses also increased by reflecting expenses paid on behalf of travel teams –
 - i. program expenses – registration, ins, field rental, travel team expenses – 53k v 40k in 2016– reflects expenses paid on behalf of the travel teams
 - ii. Contract services – coaching, subs, refs 25k v 41k in 2016 – no paid registrar, lower for coaching and refs (less paid to refs for field lining)
 - iii. Operating/admin – 9 v 4 taxes paid to NYS in 2017
 - e. Net revenue 11k v -1k in 2016

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- f. Cash position 30k v 23k at 12/31/16
- g. Purchased new goal to conform to regs. 5100 – capitalized and being depreciation
- Other points
 - 2017 all travel activity brought in – currently ½ teams for half a season
 - Revenue and expense could both increase by additional 35k. Will need to get budgeted travel info from managers to get a proper feel for this
 - Expenses paid for travel teams paid then collected – creating receivables- current balance 4800. Will create payment schedule for teams upon receipt of season budget.
 - Received a lot of donated services – tax, legal, registrar, new website. May need paid admin support in 2017
- This will be Russell's last year. He is looking to transition to a new treasurer through this year. Everything is in QuikBooks.
- Rec update: This year we worked much closer with district coaches - those coaches ran both jamborees. We sought to make expectations clearer for all coaches and parents. We brought on division coordinators to try to achieve balanced teams. We kept registration open much longer than usual in fall, to include as many participants as possible. This did lead to T-shirt issues, we have learned and will be better prepared next season. Rules and expectations were changed for referees. For long term planning: District Facilities Discussion could affect Pride Lane fields. For sure this Spring season Pride Lane not available, district is redoing. We will meet with lacrosse and district to coordinate for spring seasons. Will also meet off-season for longer term field availability.
- Travel update: Ron Fesko took over in early 2017 after previous coordinator retired. Changed to a third party tryout with written evaluations. Age matrix changes created issues, specifically with local league, for 6th graders who are late year birthdays (older than classmates). Will communicate more directly next season. Great coaches this year. Will have more travel committee meetings in upcoming months. Big change was running expenses through club, rather than manager personal account, removing a large burden from team managers. Purchased correct goal sizes to comply with US soccer. Looking to continue travel program. CNY landscape is changing to more academies, we are one of very few community based travel programs. This will present challenges. Ron is looking for a co- travel coordinator.
- Communications: new website has been well received, a few issues with multiple sports accounts. Mission statement created and posted. Board members posted on website as well. Facebook, Twitter, and Instagram for club created to help communicate effectively with all members. Banner, lawn signs with new website purchased. Looking to do more proactive communication this year.

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- Outreach: FM district coaches running opening season jamborees already mentioned, but a good step for club. We had two separate FM nights at Syracuse soccer games - 1 men and 1 women - great attendance and positive feedback. Renewed partnership with Silver Knights, they ran a summer camp at the swan pond, and gave free game tickets to our youth. This year we would like to have an event or two around FMHS soccer games.
- Election of new members for board. Pete nominated Seth Jolly, Ron seconded. Russell nominated Doug & Carrie Gorman, Pete seconded. Cort nominated Jon Beecher, Mark seconded. Mary Kay nominated Tara Blum, Ron seconded. Carol nominated Meghan Florkowski, Mark seconded. All were approved unanimously.
- Tentative next meeting February 5th. Will confirm as a notice.
- Thanks to all for attendance, looking forward to a positive 2018.
- Meeting adjourned.