

## AYSO Annual Fiscal Budget

<b>Section 11</b>	<b>Area E</b>	<b>Region 54</b>	<b>Other</b>
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For the 12 month period beginning: July 1, 2022

Ending: June 30, 2023

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	<u>\$ 178,015.00</u>	_____	_____
4006 Registration Fee Refunds	_____	_____	_____
4007 Early Registration Discount	_____	_____	_____
4008 Multi-Child Discount	_____	_____	_____
4009 Late Registration Fees	_____	_____	_____
4010 Merchandise Revenue	_____	_____	_____
4012 Merchandise Revenue - T-Shirts	_____	_____	_____
4015 Training Registration Fees	_____	_____	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____	_____
4021 Tournament/National Games/Player Camp	_____	_____	_____
4022 Tournament-Referee Commitment Fees	_____	_____	_____
4023 Tournament - Referee Commitment Refund	_____	_____	_____
4024 Concessions	_____	_____	_____
4025 Tournaments - Vendors	_____	_____	_____
4027 Concessions - Packaged	_____	_____	_____
4031 Cultural Exchange	_____	_____	_____
4040 Fund Raising - Other	_____	_____	_____
4310 Sponsors/Contributions/Donations	-	_____	_____
9105 Interest Income	_____	_____	_____
4959 Other Income (Describe)	_____	_____	_____
<b>Total Estimated Revenue (R):</b>	<u><u>\$ 178,015.00</u></u>	<u><u>\$ -</u></u>	<u><u>_____</u></u>
<b>Estimated Expenditures:</b>			
5101 Uniforms - Players - TAX PAID	<u>25,000.00</u>	_____	_____
5102 Uniforms - Coaches - TAX PAID	<u>1,500.00</u>	_____	_____
5103 Uniforms - Referees - TAX PAID	<u>3,000.00</u>	_____	_____
5104 Uniforms - Other - TAX PAID	<u>500.00</u>	_____	_____
5105 Uniforms - Players - NO TAX PAID	_____	_____	_____
5106 Uniforms - Coaches - NO TAX PAID	_____	_____	_____
5107 Uniforms - Referee - NO TAX PAID	_____	_____	_____
5108 Uniforms - Other - NO TAX PAID	_____	_____	_____
5111 Field Expenses	<u>2,000.00</u>	_____	_____
5115 Facility / Park Fees	<u>50,000.00</u>	_____	_____
5130 Equipment - TAX PAID	<u>10,000.00</u>	_____	_____
5135 Equipment - NO TAX PAID	_____	_____	_____
5140 Storage Expenses	<u>2,000.00</u>	_____	_____
5150 Trainer Payments	_____	_____	_____
5155 Payments to Playing Circuit	_____	_____	_____
5200 Natl Games-Start-up Seed Money	_____	_____	_____
5205 Natl Games-Business Expenses	_____	_____	_____
5208 Tourn/Natl Games: Opening Ceremonies	_____	_____	_____
5209 Tourn/Natl Games: Banners & Signs	_____	_____	_____
5210 Tourn/Natl Games: Traffic Control	_____	_____	_____
5211 Tourn/Natl Games: Entertainment	_____	_____	_____
5212 Tourn/Natl Games: ID Cards	_____	_____	_____
5213 Tourn/Natl Games: Insurance	_____	_____	_____
5220 Tourn: Incentives, Trophies, Awards	_____	_____	_____
5221 Tournament: Coaches	_____	_____	_____
5222 Tournament: Referees	_____	_____	_____
5223 Tournament: Other	_____	_____	_____
5224 Tournament: Water/Food	_____	_____	_____
5225 Tournament: Concession Expenses	_____	_____	_____
5226 Tournament: Medical Personnel	_____	_____	_____
5227 Tournament Planning Meetings	_____	_____	_____
5228 Tournament/National Games: Entry Fees	_____	_____	_____

Container at San Marino

5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	5,000.00		

<b>Estimated Expenditures:</b>		<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	8,000.00		
5275	Donations	-		
5431	Clinic Training Expenses: Player	1,000.00		
5432	Clinic Training Expenses: Coaches	500.00		
5433	Clinic Training Expenses: Referees	400.00		
5434	Clinic Training Expenses: Other	800.00		
5701	Payments to AYSO: Inter-regional	5,400.00		
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees	12,000.00		
5704	Payments to AYSO: Supply Center	1,000.00		
5705	Payments to AYSO: Sales Tax			
5706	Volunteer Membership Program			
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	2,000.00		
7431	Section / NAGM	10,000.00		
7435	Travel Mileage			
7515	Phone / Internet / Website	750.00		
7535	Postage	300.00		
7540	Freight paid for uniforms and equipment			
7625	Office Supplies	200.00		
7695	Miscellaneous Supplies			
8305	Bank Fees	5,500.00		
8375	Volunteer Background Screening	5,000.00		
8595	Other Expenses			
Contingency				
<b>Total Estimated Expenditures (E):</b>		<b>\$ 151,850.00</b>	<b>\$ -</b>	<b>\$ -</b>

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	<b>\$ 26,165.00</b>
<b>Estimated Bank Balance on June 30:</b>		<b>\$ 270,000.00</b>
<b>Estimated Ending Cash Balance:</b>		<b>\$ 296,165.00</b>

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

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Comments: \_\_\_\_\_

Treasurer's Name & Signature: Cindy Sisneros (Interim Treasurer) Date: 5/10/2022

Executive Member's Name & Signature: Tiffany Weston Date: 5/10/2022

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b>				
	<b>Registration fees</b>				
		Players	Fee		
	Fall	600 x	\$ 180.00	=	\$ 108,000.00
	Spring	350 x	\$ 160.00	=	\$ 59,500.00
	Extra Fall	30 x	\$ 350.50	=	\$ 10,515.00
	x		=	\$ -	
	980	<b>Total</b>		<b>\$ 178,015.00</b>	