## Bingo Instant Sales Fundraising Overview Revised 1/8/2020



**<u>Objective</u>** To establish regular relationships with 501c non-profits groups ("Sellers") to sell bingo instant win tickets for MLL on Thursday and/or Saturday evenings.

# <u>Overview</u>

Sellers will be responsible for handling cash and instant game ticket sales. Sellers are responsible for walking throughout the entire bingo facility to encourage sales.

MLL will provide an Instant Director who will be stationed at the Instant table. The Instant Director will oversee sales for each evening and handle paying out the winners of each game.

### **Rules and Expectations**

- Six (6) Sellers 16 years or older must be present during scheduled shift.
  - Four (4) Sellers present at 5:30PM, and the remaining two (2) Sellers present by 6:00PM.
- Unless requested by MLL Instant Director, no more than two (2) Sellers should be behind the Instant table at any given time.
- No money should be counted at the Instant table by Sellers. The MLL Instant Director will collect money from Sellers throughout the night and exchange for smaller bills.
- Sellers are to take a break for dinner, two at a time. Two Sellers between 6:30 and 7:00; two between 7:00 and 7:30 and two between 7:30 and 8:00.
- Please reduce the conversation and use of cell phones. Sellers should walk the floor until the last Instant game is complete.
- At the conclusion of intermission, at least four (4) Sellers must remain until the conclusion of the night's bingo games to help put bingo machines in their charging stations.

# **Compensation**

MLL offers the following options to Sellers that fulfill all of the requirements. Should Sellers fall short, payment will fall to Reduction Rate #1. Any shortage after 60 minutes results in Sellers not receiving payment/credit for shift.

Options (pick 1 per night of work)

- 1. Four 2-hour field rentals at the MLL complex with or without lights for their team. \*Fields subject to availability
- 2. \$200 donation made to Volunteer group. Check to be available to Sellers at end of shift.

Reduction Rate #1 (3 or less workers there by 5:30PM / 4 or less workers there by 6:30PM to close)

- 1. Two 2-hour practices at the MLL complex WITHOUT lights for their team \*Fields subject to availability
- 2. \$100 donation made to Volunteer group.

# **Bonus Options**

- 1. Instant ticket sales of 10K = \$50 bonus added to donation check or one additional 2-hour field rental
- 2. Instant ticket sales of 14K = \$100 bonus added to donation check or two additional 2-hour field rentals

MLL reserves the right to terminate any groups from this program at any time.

The Volunteer Coordinator will oversee this arrangement with participating groups.

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